

**Cathy A. Cooper**  
***Design Coordinator***  
**CAC DESIGNS**

Welcome!

My name is Cathy Cooper. I am the Design Coordinator for Gentry Group and for K&B Construction. I will be working with you during the selection process for your new home. It is my job here to not only help you with the actual product selection for your home, but to also help you truly develop the comfort level you need to feel to make this new house feel like “home.” This will be a collaborative effort, as we will be working closely together. As I get to know you, I will help you elaborate on what YOUR home tastes are. By the time we reach the end of this selection process, you will feel comfortable with what we have done together and truly look forward to moving into your new home.

Let me help you begin by giving you a simple outline of what we will be accomplishing together. Keep in mind that I have samples of all of the selections you will need to choose from conveniently located on site. You will not need to run around from store to store to find what you need. Often, buyers will ask how long this process will take. Everyone is different, but generally it will take 3 to 4 sessions each of 1-2 hours. But, as I always say, this is the fun part!

This is how we will begin;

1.) Exterior selections are first.

- a.) Masonry
- b.) Siding
- c.) Roofing
- d.) Windows
- e.) Trim & Paint Colors
- f.) Gutters, etc.

2.) Interior selections are next.

- a.) Flooring- carpet, tile, hardwood, laminates or vinyl.
- b.) Cabinets- kitchen, baths and utilities.
- c.) Counter Tops- kitchen & baths.
- d.) Wall Paint Colors & Trims
- e.) Bath Details- fixtures, faucets and accessories, towel bars, etc.
- f.) Light Fixtures
- g.) Fireplace design (if applicable)
- h.) Appliances (if applicable)

3.) Special Upgraded Features are last.

- a.) Kitchen Cabinet Features- trash can pullout, pots & pans drawer
- b.) Built-In Sound Systems
- c.) Additional Hard Surface Flooring
- d.) Other Upgrades

Remember, this is your home. Your personal tastes and budget are what determines your selections. When we reach this point, you are finished! Now, just sit back and watch your new home materialize. I will continue to be available to you to communicate and answer questions as they arise.

In closing, here is your homework assignment before we meet for the first time. Go to your favorite newsstand. Buy four to six home interiors magazines. Be sure to choose different magazine styles. What I mean by this is even if you think you have very traditional tastes don't just choose traditional magazines. Be very random with choosing the magazines; choose some contemporary, country, formal or even organic types. Go through each magazine and tear out pages with pictures of rooms or products that you like. Don't even try to figure out why. Just do it. Now, put them in a folder and put them away for a day or two. When you get them back out, go through each torn-out page and watch how the similarities in the pictures start to appear. It may be a wall color, or a fabric pattern, or even the shape of a piece of furniture. The similarities will be there. This is YOUR taste, and you have determined these things by your instinctive eye. This is what WE will be working with. Now relax and have a good time with this process. We will be planning together soon! Take care!

Sincerely,

Cathy A. Cooper  
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